

# NAI Global

## Corporate Solutions

# Where Can We Help You?

NAI Global Corporate Solutions specializes in providing strategic real estate solutions for corporate clients in the areas of transaction management, lease administration, site selection, investment, property management, strategic information and advisory consultation services. The group saves clients an average of 20% off their annual real estate spending.

Since January, The Corporate Solutions team of Joe Howell and Brett Spitzer, with the support of Luke Raye, have had successful meetings with approximately 20

corporations. Every meeting is centered on having the corporation engage NAI Global Corporate Solutions to manage their corporate real estate portfolio, and/or handle transaction management services, which equates to providing Members with inbound transactions. Of those meetings, three companies had immediate needs to engage a corporate solutions team and we are happy to say that the team has been successful in winning two of the three prospective accounts. The third is still an active opportunity as their proposals into this company are waiting to hear about a final decision in the fourth quarter.

### Presented

**15**  
Members

NAI Benchmark	NAI Miami
NAI Everest	NAI Commercial Montreal
NAI Farbman	NAI Northern Cal
NAI Hiffman	NAI Puget Sound
NAI Highlands	NAI Robert Lynn
NAI Horizon	NAI Shames Makovsky
NAI Houston	NAI Vegas
NAI LaSala & Sonneberg	

\*The above firms represent the NAI Members whom have been presented these services.

### Pending/Active

**30**  
Transactions

NAI Bergman	NAI Latter & Blum
NAI Dayton	NAI Miami
NAI Desco	NAI Michael
NAI Earle Furman	NAI MLG Commercial
NAI Everest	NAI Northern California
NAI Hiffman	NAI Puget Sound
NAI Highlands	NAI Ruhl Commercial
NAI Horizon	NAI Talcor
NAI Hunneman	NAI Wisinski of West Michigan
NAI KLNB	

### Completed

**50**  
Transactions

NAI Brannen Goddard	NAI Highlands
NAI Capital	NAI Horizon
NAI Carolantic Realty	NAI Hunneman
NAI Commercial Edmonton	NAI KLNB
NAI Dayton	NAI MLG Commercial
NAI Eagle	NAI Ohio Equities
NAI Earle Furman	NAI Puget Sound Properties
NAI Hiffman	NAI Robert Lynn
	NAI San Diego
	NAI Talcor



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Year to date, NAI Global Corporate Solutions has initiated approximately 50 broker-to-broker transactions, generating over \$1,000,000 in gross commissions closed. Currently, they manage the corporate real estate portfolio's for companies like those listed below and they have completed large-scale, site selection, build to suit and corporate relocation projects as well. These companies include:

